Professional Partnership Workshop
Executive Review with Marvin Woodward
What is Today About?

- Partnership
- Information-Sharing
- Expectations
Partnership
Feedback is the Breakfast of Champions
—Ken Blanchard
Results of Feedback

• Consistency
• Flexibility
• Win – Win Attitude
• Process Improvements
The simple act of caring can transform an experience.
Target
Vision
To be the State's premier resource for financial and construction management services.

Mission
Building Georgia's future by providing financial and construction management with the highest level of customer service, integrity, fairness and efficiency.
Our Purpose

• Financing and Investment Division
  • Planning, scheduling, selling and delivery of general obligation bonds
  • Investment and accounting of bond sale proceeds
  • One of 11 Triple AAA Bond Rated States

• Construction Division
  • Manage General Obligation Bond Funded Capital Projects for State Agencies and Authorities
  • Disburse Bond Proceeds
  • Provide support services for Fire Marshall’s Office
GSFIC Executive Team

Steve Stancil
Executive Director of Construction Division

Marvin Woodward
Deputy State Property Officer

Selina Thompson
Administrative Assistant (Receptionist)

Heather York
Executive Assistant

Erin Bryant
Executive Assistant

Shivana Waterman
Strategic Development

Lisa Sharpton
Director of Human Resources

Cindy Presto
Director of Legal Services

Alex Volodarsky
Accounting Director

Paul Melvin
Communications

Mike Gallianakis
Statewide ADA Coordinator

Carmen Cureton
Director of Construction Services

Jeff Lacks
Director of Procurement Services

Andy Triemer
Director of Information Technology
General Obligation (GO) Bond Request Cycle

1. OPB Requests Projects
2. Agencies Submit Requests
3. OPB Prepares Governor’s Budget
4. General Assembly Adopts Budget
5. Governor Signs Budget

- General Obligation (GO) Bond Request Cycle
June 2016 Bond Sale

$720,165,000  General Obligation Bonds  2016A
$199,870,000  General Obligation Bonds  2016B (Federally Taxable)
$106,760,000  Premiums

$1,026,795,000  Total Funding Available
<table>
<thead>
<tr>
<th>Agency</th>
<th>Funding</th>
</tr>
</thead>
<tbody>
<tr>
<td>Board of Regents</td>
<td>$287,585,000</td>
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<tr>
<td>Dept. of Education</td>
<td>$253,955,000</td>
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<tr>
<td>Technical College System</td>
<td>$125,895,000</td>
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<tr>
<td>Dept. of Transportation</td>
<td>$108,025,000</td>
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<tr>
<td>Dept. of Corrections</td>
<td>$46,655,000</td>
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<tr>
<td>Dept. of Natural Resources</td>
<td>$43,610,000</td>
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<tr>
<td>Dept. of Juvenile Justice</td>
<td>$23,000,000</td>
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<tr>
<td>Georgia Building Authority</td>
<td>$8,500,000</td>
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<tr>
<td>Other</td>
<td>$129,570,000</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>$1,026,795,000</strong></td>
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</tbody>
</table>
TCSG – FY2017 Bond Funded Projects

Lanier Technical College – Hall County  $48,270,000
   New Campus

Southern Crescent Technical College – Henry County  $16,175,000
   Industrial Technology Building

North Georgia Technical College – Habersham County  $12,545,000
   Construction Technology & Economic Development Center

Career Academies – Statewide  $10,000,000
<table>
<thead>
<tr>
<th>University</th>
<th>Project Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Columbus State University</td>
<td>Academic Building</td>
<td>$10,370,000</td>
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<tr>
<td>Georgia Southern University</td>
<td>Academic Building</td>
<td>$27,600,000</td>
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<tr>
<td>Albany State University</td>
<td>Fine Arts Center</td>
<td>$19,800,000</td>
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<tr>
<td>University of West Georgia</td>
<td>Biology Building</td>
<td>$18,975,000</td>
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<tr>
<td>University of North Georgia</td>
<td>Convocation Center</td>
<td>$29,300,000</td>
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<tr>
<td>Georgia Highland College</td>
<td>Academic Building</td>
<td>$17,700,000</td>
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<tr>
<td>Atlanta Metropolitan State College</td>
<td>Student Center</td>
<td>$6,500,000</td>
</tr>
</tbody>
</table>
Georgia State University – Student Learning Center $5,200,000
Kennesaw State University – Academic Learning Center $2,500,000
Georgia Gwinnett College – Academic Building $1,100,000
Georgia College and State University – Terrell and Kilpatrick Hall Renovation $900,000
<table>
<thead>
<tr>
<th>Agency</th>
<th>Project Description</th>
<th>Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>DOT</td>
<td>Bridge Repair – Statewide</td>
<td>$100,000,000</td>
</tr>
<tr>
<td>Soil and Water</td>
<td>Flood Control–Statewide</td>
<td>$6,700,000</td>
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<tr>
<td>Dept. Natural Resources</td>
<td>– Statewide</td>
<td>$19,250,000</td>
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<tr>
<td>Dept. of Corrections</td>
<td>– Metro State Prison</td>
<td>$13,735,000</td>
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<tr>
<td>GBI</td>
<td>– Design Crime Lab–Chatham County</td>
<td>$1,015,000</td>
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<tr>
<td>GBA</td>
<td>– Judicial Building Demolition</td>
<td>$6,500,000</td>
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<tr>
<td>GWCC</td>
<td>– Amphitheater Construction</td>
<td>$3,000,000</td>
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<tr>
<td>GRTA</td>
<td>– Xpress Capital Projects–Atlanta Region</td>
<td>$5,000,000</td>
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</table>
Breakdown – All Projects by State Agency

125 Active Projects

- Technical College System of Georgia
- Board of Regents of the University System of Georgia
- Department of Education
- Soil and Water Conservation Commission
- Department of Transportation
- Georgia Department of Agriculture
- Department of Corrections
- Department of Juvenile Justice
- Georgia Building Authority
- Georgia Department of Behavioral Health & Development
- Department of Economic Development
- Department of Human Services
- Georgia Bureau of Investigation
- Other
## GSFIC-Managed Projects

### As of July 2016

<table>
<thead>
<tr>
<th>Delivery Method</th>
<th>No. Projects</th>
<th>Design, FFE, Inspections, Etc.</th>
<th>Construction Contract</th>
<th>Total Budget</th>
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<tbody>
<tr>
<td>CM/GC</td>
<td>47</td>
<td>$169,253,407</td>
<td>$401,760,805</td>
<td>$571,014,212</td>
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<tr>
<td>Design-Build</td>
<td>12</td>
<td>$38,803,103</td>
<td>$59,170,562</td>
<td>$97,973,665</td>
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<tr>
<td>Design-Bid-Build</td>
<td>61</td>
<td>$71,723,899</td>
<td>$156,949,560</td>
<td>$228,673,459</td>
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<tr>
<td>Task Order Contract</td>
<td>3</td>
<td>$0</td>
<td>$216,284</td>
<td>$216,284</td>
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<tr>
<td>Other</td>
<td>1</td>
<td>$54,450</td>
<td>$543,668</td>
<td>$598,118</td>
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<tr>
<td><strong>TOTALS</strong></td>
<td><strong>124</strong></td>
<td><strong>$279,834,859</strong></td>
<td><strong>$618,640,879</strong></td>
<td><strong>$898,475,738</strong></td>
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</tbody>
</table>
Breakdown – Design and Construction Contracts

- 85 Design Contracts
  - 51 Firms
  - 30 firms, 1 contract each
  - 1 Project, 7 Buildings

- 82 Construction Contracts
  - 47 Firms
  - 29 Firms, 1 contract each
Breakdown – Commissioning and Special Inspection Contracts

41 Commissioning Contracts - 15 Firms

84 Special Inspection Contracts - 11 Firms
Pay Application Approval Time for FY2016

Pay Application Average Approval Time (In Days)

Current Fiscal Year

Target - 20 Days; Yellow - 27 Days

Pay Application Total Records 333.00
Invoice Approval Time for FY2016

Invoice Average Approval Time (In Days)

Current Fiscal Year

Target - 20 Days; Yellow - 27 Days

Invoice Approval Total Records 1,238.00
Improvement Areas

• Stay on Schedule with Designs
• Design Buildings based on the available funding
• Design HVAC Systems that can be managed by the End User
• Don’t over promise
• Close Strong
Comments & Questions